

October 5, 2004

Edmond Landscapes
Attn: Travis
1400 Val Genes Road
Oklahoma City, OK 73003-6047

Dear Travis:

My wife and I would like to express our appreciation to you and your incredible staff who have turned our yard around so dramatically during the last month. The zoyzia in our back yard is simply awesome and beautiful to see. The crew who prepared the yard and then laid Bermuda in the front and zoyzia in the back stayed late to make certain that all was complete by the end of the day. In my opinion, they did an exceptional job with results that exceeded our expectations.

Last week, the fescue arrived and, once again, the installing crew did an outstanding job blending the fescue in with the zoyzia and bermuda. We are so pleased with the total results throughout the yard.

Also, we wish to extend thanks to Chad who helped to envision how our yard could be improved in such a fantastic way. Everyone on your staff that I have talked to either on the phone or at my residence has been very helpful, and it is great working with you and your staff knowing that the highest level of care is always present. The mowing crew is simply the best that I have ever seen. Our only regret is not making the switch to your yard service several years ago.

Sincerely,

A handwritten signature in cursive script that reads "Brian L. Smith".

Brian L. Smith